Howard University Real Estate Exchange

WASHINGTON, DC





Presented by Dr. T.L. Omowale Crenshaw

Program Director,
Howard University REEX Program
28 May, 2025





TODAY'S AGENDA

Howard University Real Estate Exchange







Introductions and Program Overiew 01

Leadership team and General Program Overview 02

Administrative Logistics and Critical Dates 02

Deadlines

03

In-Depth Program 03

Day to Day Details

04

REEX Alumni Experiences 04

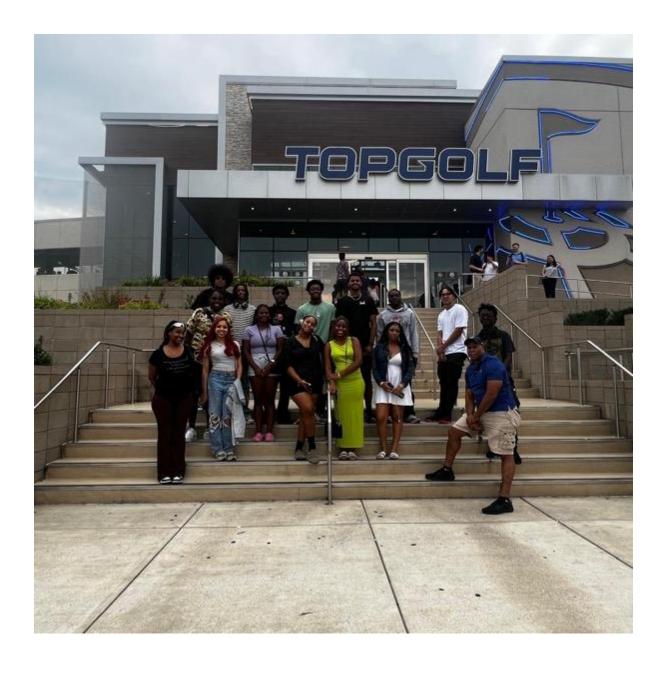
HU REEX Participants

05

Questions and Open Discussion 05

Address any outstanding issues and questions









PROGRAM OVERVIEW



Academic Program

Components, CRE Industry, and guest speakers + Capstone Project



Site Visits

Company visits and tours



Campus Experience

Introduction to College dynamics



| Activities

Extracurricular opportunities



Howard University School of Business





Dr. Anthony Wilbon, DeanHoward University School of Business



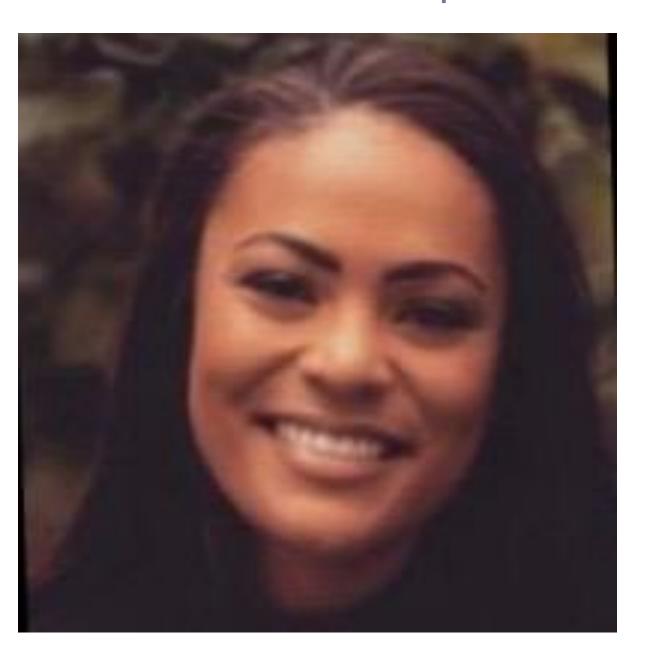
Dr. Curtis Kidd

Director, HPS Center for Financial Excellence

Howard University School of Business



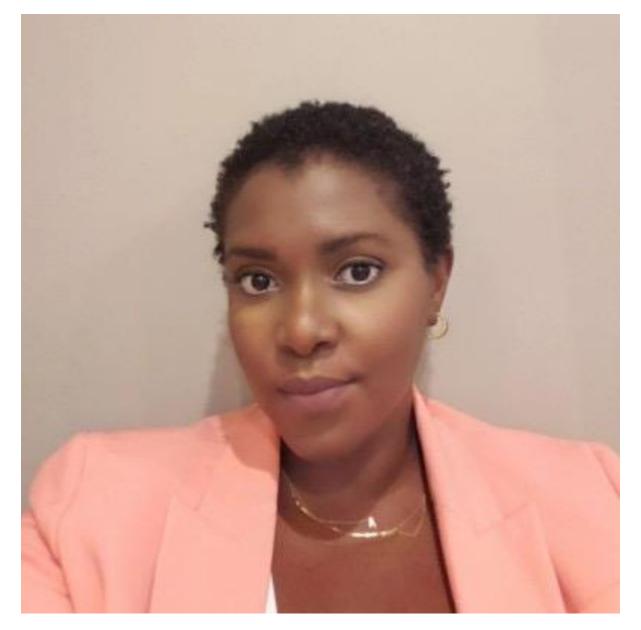
Twana Walker – Dir. Operations



Janesia Fontenot – Adaptive Growth



Dale Favors – Adaptive Growth



Ola Duru – COO REEC



Introduction to REEX @ Howard Leadership Team







Dr. Omowale Crenshaw

Managing Partner, Grupo Mecca Colombia/Rwanda
International Business & Entrepreneurship
Lecturer, African Leadership University

Hometown: San Francisco

Howard University (BBA: International Business w/Finance)

The Wharton School, Univ. of Pennsylvania (MBA: Finance, Strategy and Entrepreneurship)

The John Hopkins University (MSc: International Real Estate Development)

University of Southern California (EdD: Global Executive Education)







Dr. T.L. Omowale Crenshaw





























Diani Tillman Lead RTA

Diani Tillman

16847 Lassen St.
North Hills CA 91343
(818)-233-3467
dianitillman1@gmail.com

EXPERIENCE

The Kobbler King, Los Angeles, CA

Cashie

September 2019-November 2022

CVS, Granada Hills, CA

Pharmacy clerk, and Cashier.
January 2023 - August 2023

Fashion Nova, Northridge, CA

Sales Associate May 2024-curent

EDUCATION

Fresno State University, Fresno CA— Pre-Business Major,

With option major in Real Estate and Urban Land Development
August 2023- Current

Granada Hills Charter High School

August 2019-June 2023

Activities

Community Service — 300+ hours

Valley Park Church Food pantry.

SKILLS

Problem Solving

Oral and Written
Communication

Customer Service

Working Under Pressure

Management and Leadership

Skills

Computer Literate

Time Management

AWARDS

Morgan Stanley- Jumpstart Financial Literacy Certificate of completion.

REEX- Jumpstart- Howard
University certificate of
Completion

REEX -Jumpstart - University of Miami Certificate of Completion.

LANGUAGES

English, Some Spanish.



REEX @ Howard Resident Teaching Assistants (RTA's) 2025

Administrative Updates

Janesia Fontenot – Adaptive Growth



Administrative Details and Next Steps

Digital Welcome Packet

- All Forms in the packaet and the HU Waiver are due on <u>Friday, May</u>
 30th.
- Please submit to agl@adaptnlead.com

Contact Information

 We received email addresses and phone numbers (for 1 parent/guardian and the scholar) during the application process. If any contact information should be updated, please contact us via email.

Tuition

- Due on Monday, June 9th.
- Submit via ZELLE to Adaptive Growth Leadership, LLC.
- Everyone will receive a QR code **via email** to submit the payment. In the message, include "REEX scholar's first and last name"

Scholarship Awards

 Those that submitted the scholarship essay will be notified directly of their award amount within the next week. Their families will be responsible for the remainder.

Arrival Logistics

• In early June, scholars will receive a link to complete a logistical survey. We will request information on the scholar's arrival and departure plans so our team will have all details.

Miscellaneous:

- Headshots! We will create a "facebook" that includes all scholars in the 2025 class. We will include your name, home city, and high school grad year, potential major and resume.
- Janesia will send a reminder, but please submit your headshot via email (<u>agl@adaptnlead.com</u>) by June 9th.
- *A **headshot** is a photo that mainly shows your face and shoulders. It should be a clear, professional-looking picture of just **you**—kind of like a school photo.

Academic Program







Academic Program



Real Estate Development Value Chain

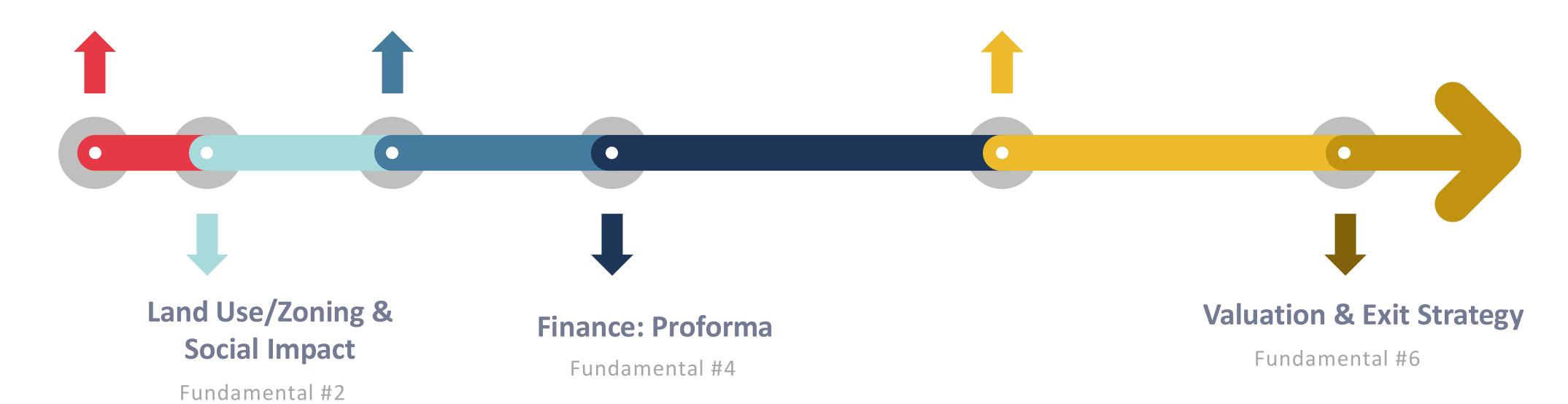
Highest and Best Use

Capital Stack
Fundamental #3

Operations & Stabilization

Fundamental #1

Fundamental #5

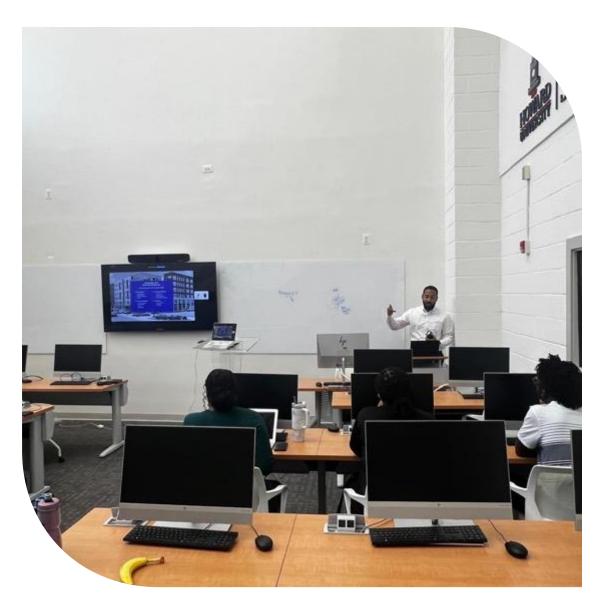


CRE Industry Professionals









Chris Brown
VP Planning
Hershey Entertainment

Doug Grayson Consultant Retired: IFC

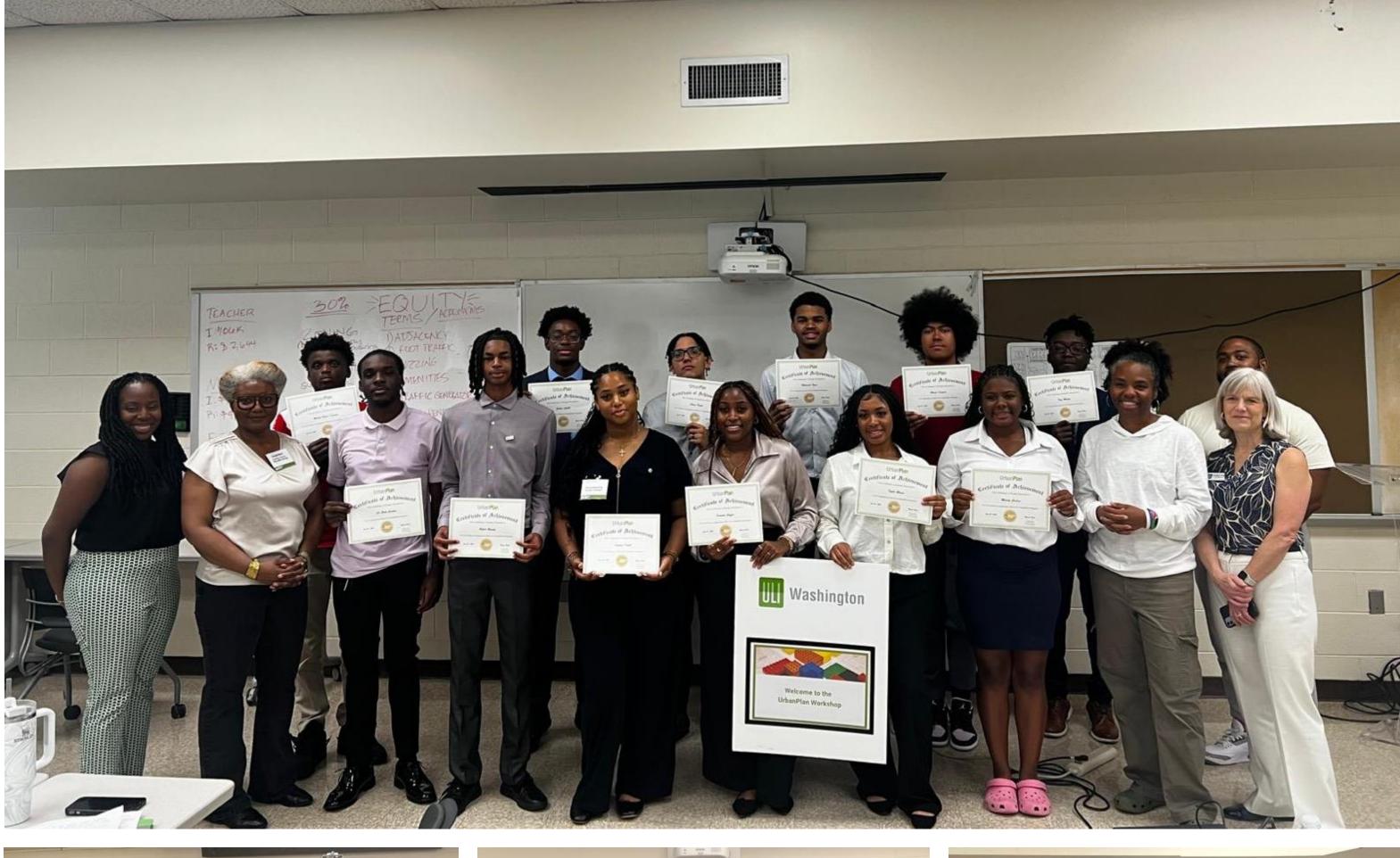
Kofi Meroe
Director of
Development
Folger Pratt

















Team Capstone Projects



Academic Support Bldg A (Education)	.25
Academic Support Bldg B	24
Andrew Carnegie Hall	.12
Andrew Rankin Memorial Chapel	.50
Armour Blackburn University Center	57
Cancer Research Center	19
CB Powell Building (Communications).	.13
Charles Drew Hall	21
Chauncey Cooper Hall (Pharmacy)	51

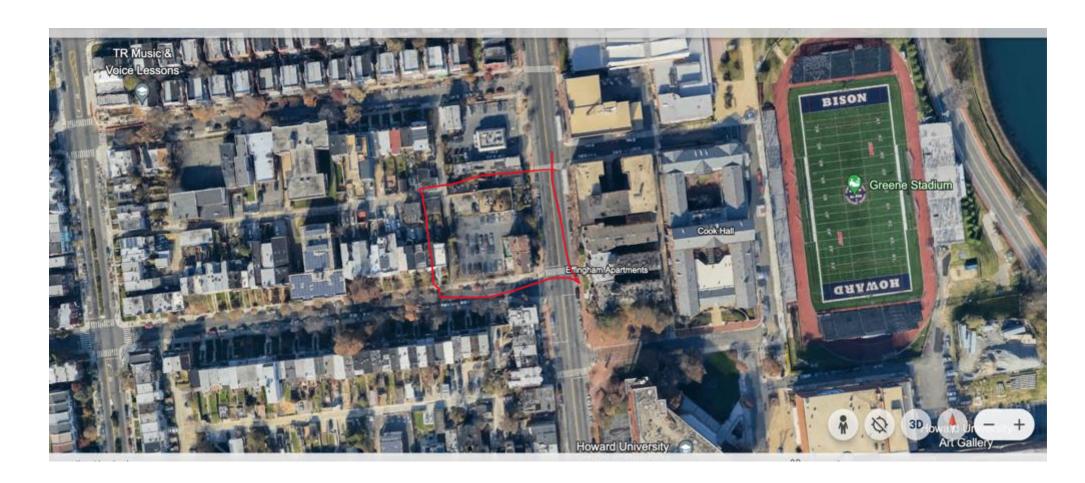
Chemical Engineering Building	16
Chemistry Building	15
College Hall North	35
College Hall South	67
Early Learning Center	58
Effingham Apartments	.92
Ernest Just Hall (Biology)	7
Founders Library - MSRC	29
Founders Library - UGL	
Frederick Douglass Memorial Hall	
Annex II (Nursing & Allied Health Sci.).	17
Annex III (Graduate School)	.31
George Cook Hall	18
Harriett Tubman Quadrangle	
Crandall Hall	52C
Fraizer Hall	62F

Wheatley Hall	
Baldwin Hall	
Truth Hall	62T
Hospital Towers	65
Howard Mackey Building (Architectu	re)3
Howard Manor Apartments	96
Howard Plaza Tower (West)	551
Howard Plaza Towers (East)	550
Howard University Bookstore	5
Howard University Hospital	37
Howard University Service Center	39
(Lab.	LAB
Inabel Linsday Hall (Social Work)	53
Interdisciplinary Research Building.	38
Ira Aldridge Theatre	43
John Burr Gymnasium Building	8
Laser Chemistry Building	4
Louis Cramton Auditorium	20
Louis Downing Hall (Engineering)	

Louis Stokes Health Sciences Library	200
Lulu Childers Hall (Fine Arts)	
Mary Bethune Annex	
Mary Bethune Annex Dining Hall	
Medical Arts Building (Student Health)	19
Mental Health Center	
Middle School for Math & Science	40
Mordecai Johnson Admin. Building	1
Numa Adams Building (Medicine)	
Oliver Howard Hall	
Ralph Bunche Center	
Russell Dixon Building (Dentistry)	
School of Business	10
Seeley Mudd Building (Medicine)	45
Warehouse Building	
WHUR-Radio	
WHUT-TV	.54
Wilbur Thirkield Hall (Physics)	.55
William Greene Memorial Stadium	
Wonder Plaza (ETS)	2

Howard Real Estate Exchange CAPSTONE PROJECT







City: Washington, DC

Project Name: Mixed-Use Student Residential Housing Development

Project program/Mixed Use Components/Neighborhood needs: Student Output

Social/Community Impact: Student Output

Current Zoning/Revised Zoning (if needed): Use current permissible property types and density unless Student Output recommends changing.

Current zoning = *MU-4*

Due Diligence:

Overall property condition:

- Primary site secured and vacant by Howard University. Currently used as a surface parking lot.
- . Need to purchase adjacent dwellings that need to be demolished.
- Combined site is approximately 0.75-acre parcel located at Fairmont Street and Georgia Avenue NW, Washington, DC across the street from the Howard University School of Business.
- Environmental impact: No known environmental issues
- Special assessments: None known

Proposed Scale (SF): Student Output via Site Plan

Development Cost (\$USD): Student Output



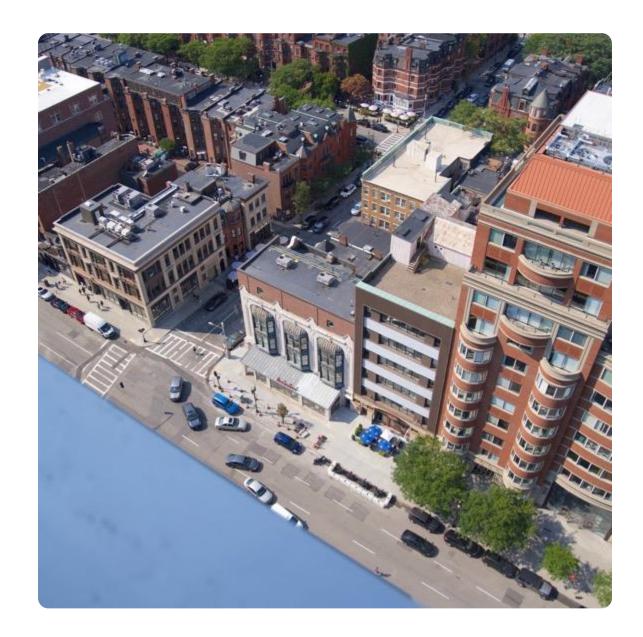








Site Visits







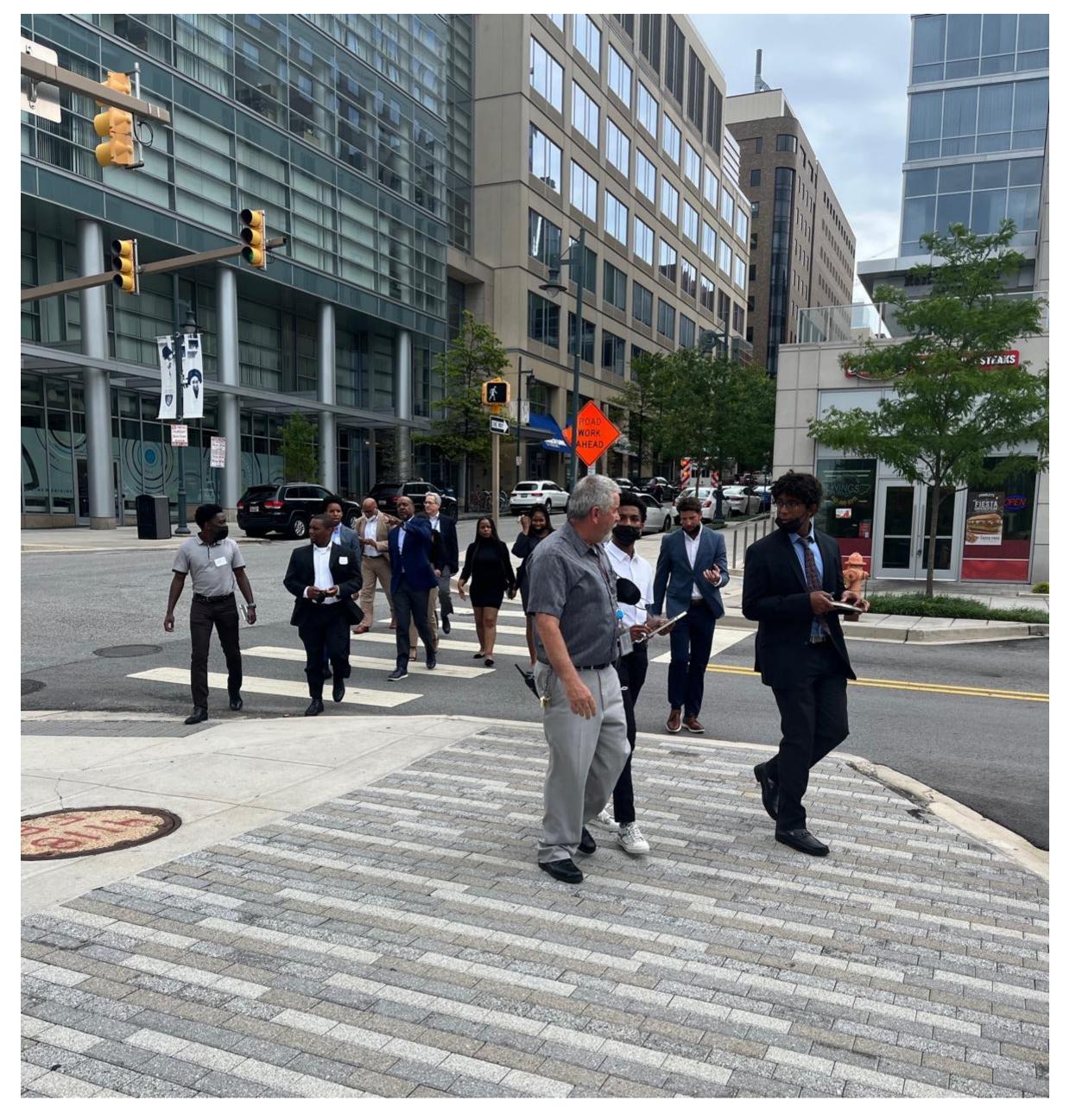








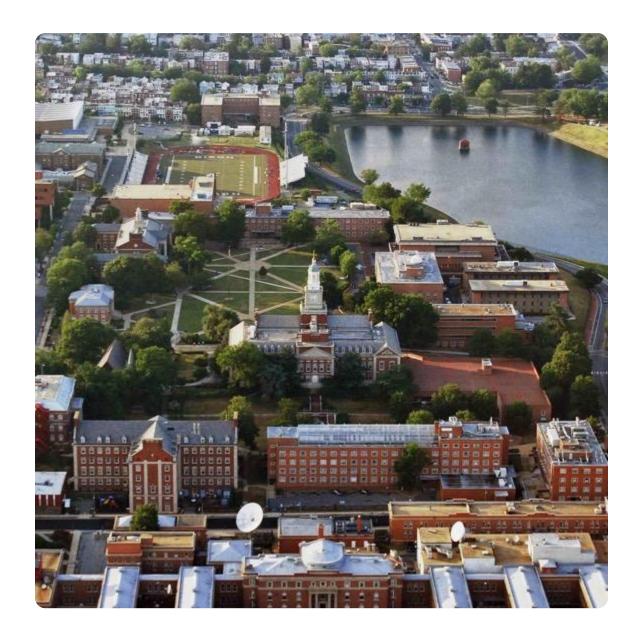






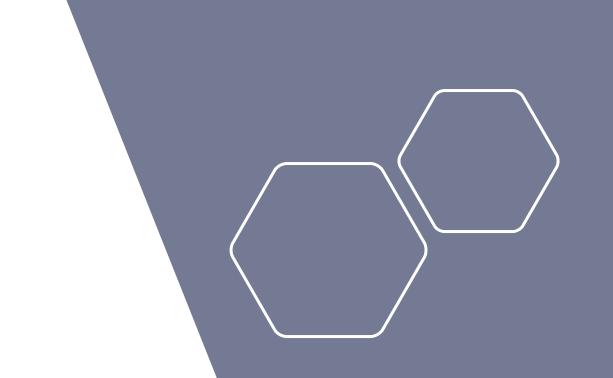


Campus Experience











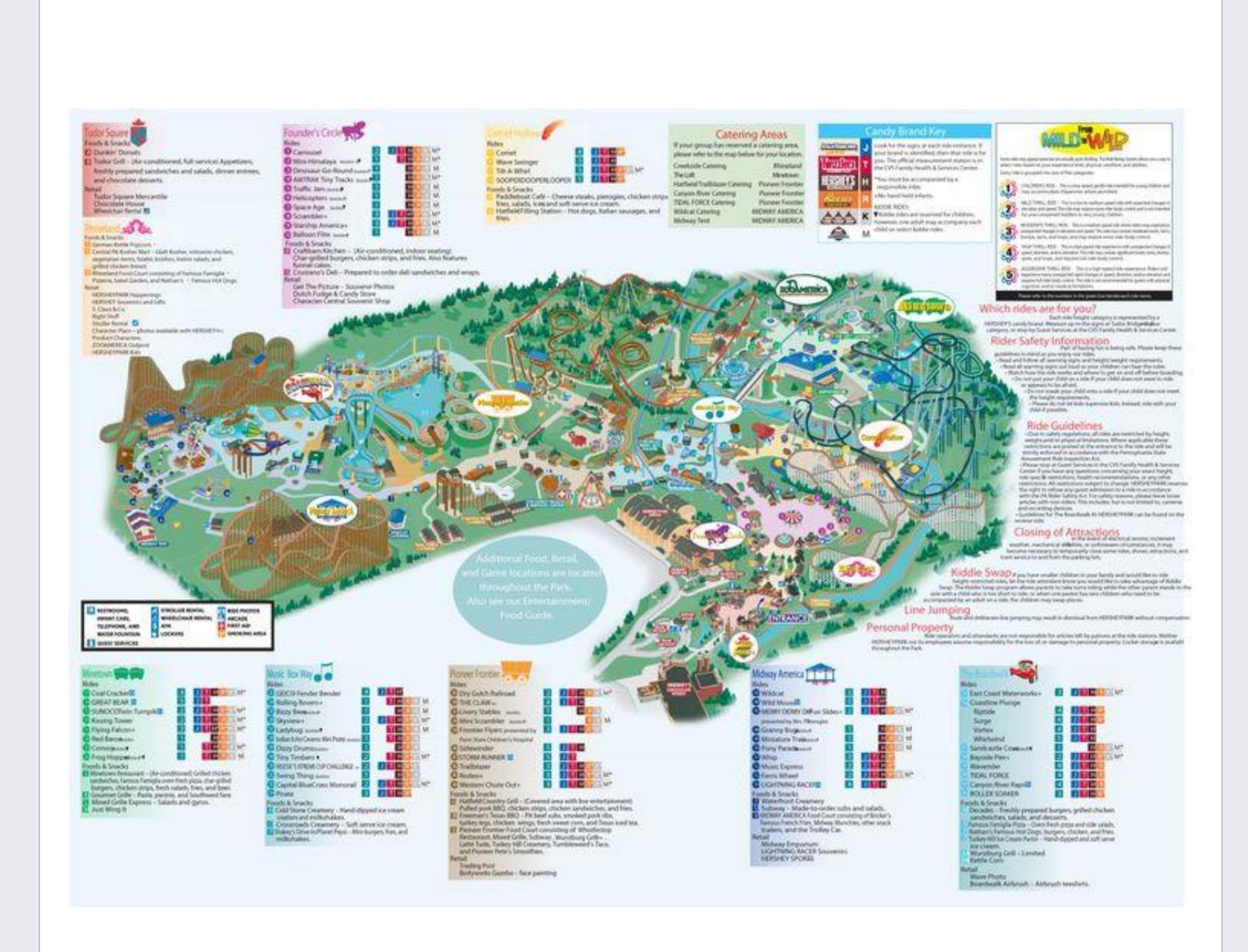


Activities

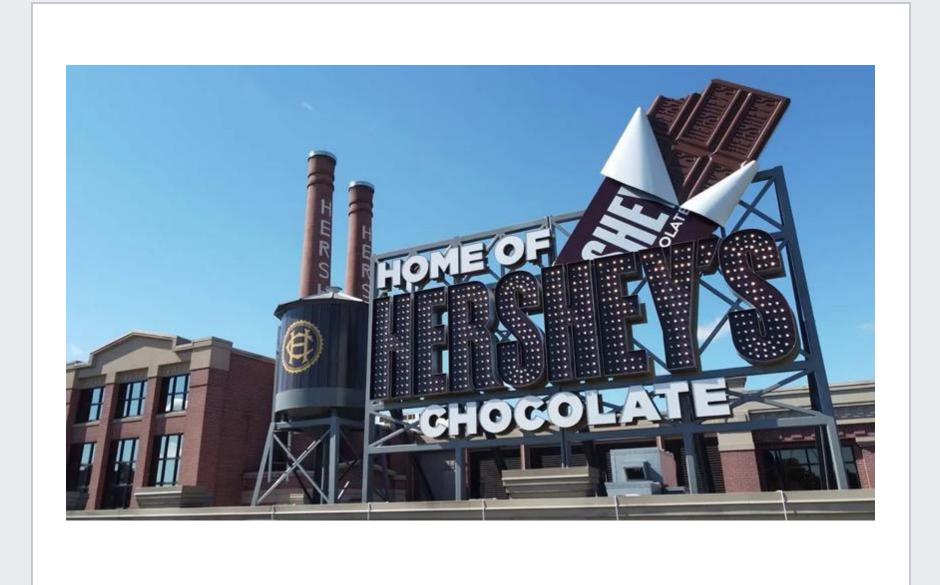




Hershey, Pennsylvania



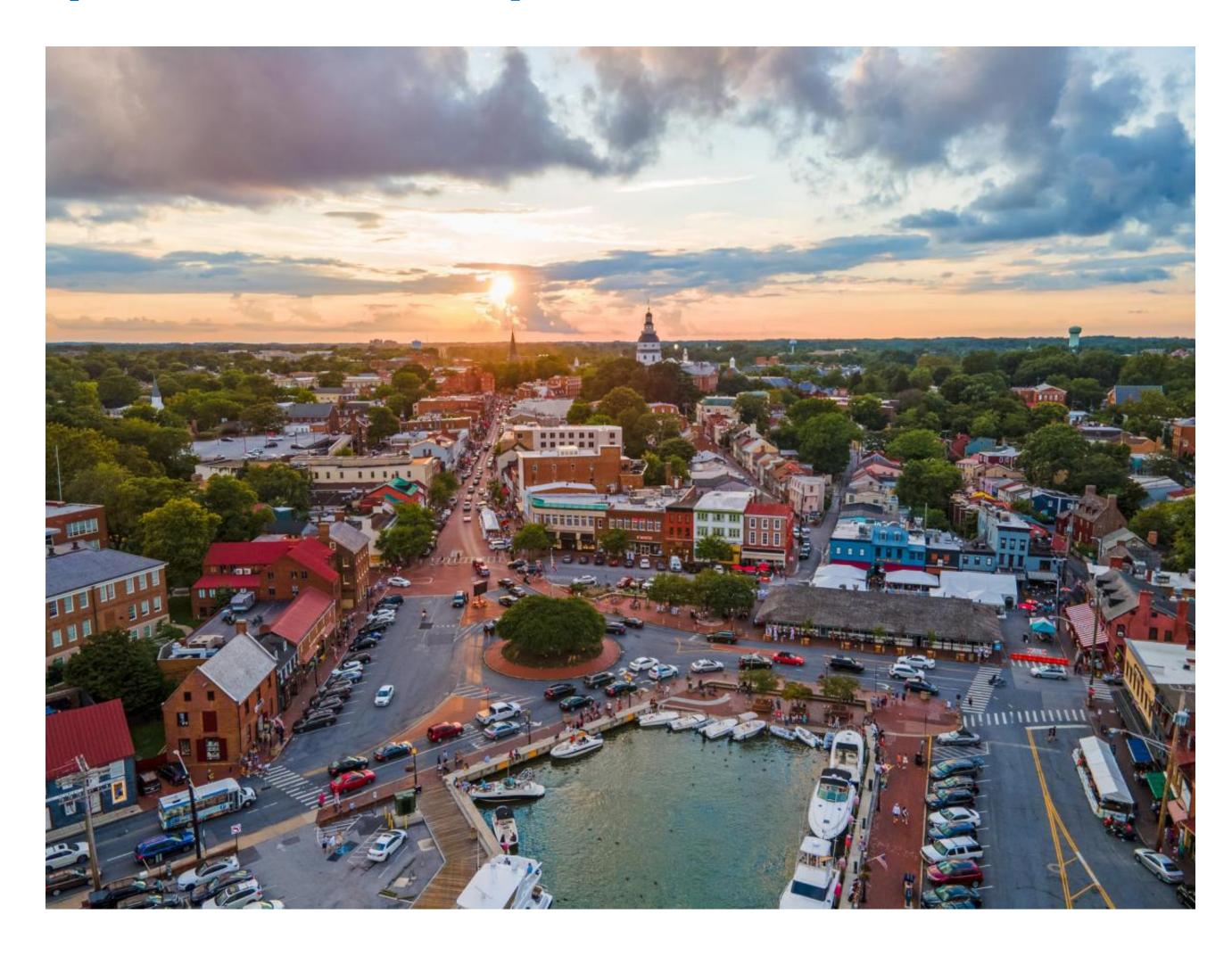




Annapolis, Maryland











G ON CAMPUS

erience college life with an authentic i-campus residential experience, ncluding dorm room living and student dining, classroom instruction, access to university partners, college faculty, admission officers, and more.



CRE & URRAN DEVELOPMEN

Explore the nuts and bolts of commercial real estate and urban development with engaged instruction by university partners, faculty, executives, hands-on site visits. Scholars will also have an opportunity to participate in a national CRE capstone project competition in which top participants will apply their learned skills to a real-world case study.

EXPERIENTIAL LEARNING

GLSI REEX integrates experiential learning throughout the entire program, offering a holistic experience that includes on-campus living, interactive instruction, site sits, case studies, capstone projects, working with scholars from across the q, and more!



MMER 2024 INFORMATION

ins as a virtual learning experience for the f programming, followed by two the assigned host institution.

School Juniors graduating

OPLICATION OPEN



650

Student Participants & Counting

90%

Increase in CRE Knowledge

Prominent Host University Pa













Detailed Agenda

HU REEX Detailed Agenda

Wed 16-Jul-2025 11:00 p.m.

WEEK 1	: July 6 - 12, 2025				(All times listed are EST)			
Day	<u>Date</u>	<u>Start</u>	<u>End</u>	<u>Cohort</u>	Activity Exercise		Type	<u>Leader/Speakers</u>
Mon	7-Jul-2025	8:30 a.m.	9:00 a.m.	University	Breakfast / Pre-order (Room xxxSOB)	Breakfas	t On-Campus	Program Director/Univ. Staff
Mon	7-Jul-2025	9.00 a.m.	9.30 a.m.	University	Morning Briefing/schedule review	Dialogue	e On-Campus	Program Director/RTA's
Mon	7-Jul-2025	9:30 a.m.	10:30 a.m.		REEX Opening Welcome / President of REEC		_	REEC/REEX Leadership
Mon	7-Jul-2025	10:00 a.m.	10:30 a.m.		Meet & Greet with Curr. Dir. & RTAs & Deans Welcome	Session	_	Program Director
Mon	7-Jul-2025	11:00 a.m.	12:00 p.m.		Campus Tour (mention team project site)	Session	_	r Program Director/RTA's
Mon	7-Jul-2025	12:00 p.m.			Lunch Break - BlackBurn?	Lunch	_	Program Director/Univ. Staff/RTA's
Mon	7-Jul-2025	1:00 p.m.		University	Overview: UrbanPlan & Team Building (Intro Lesson & Afforda			ULI - CONFIRMED
Mon	7-Jul-2025	3:00 p.m.	1	University	UrbanPLan "Participation/Team Building" Activity	Session		
Mon	7-Jul-2025	6:00 p.m.	8:00 p.m.		Dinner - TBD (U Street - Bens Nextdoor)??	Dinner	On-Campus	NEED SPONSOR
Mon	7-Jul-2025	8:30 p.m.			GROUP BONDING/FREE TIME - GAME NIGHT	Activity		RTAs
Mon	7-Jul-2025	10:30 p.m.		Local	Lights Out	Dorm	Dorms	RTAs
111011	7 34. 2023	10.00 p			1.8	201111	201113	
Tue	8-Jul-2025	8:00 a.m.	8:45 a m	University	Breakfast / Pre-order (Room xxxSOB)	Breakfas	t On-Campus	Program Director/Univ. Staff
Tue	8-Jul-2025	8.45 a.m.		University	Howard HPS Center for Financial Excellence		- '	Dr. Curtis Kidd (HU-HPS) - HU African Stud
Tue	8-Jul-2025	9:30 a.m.	11:45 a.m.		UrbanPlan Teambuilding & Facilitation 1		- '	ULI - CONFIRMED
Tue	8-Jul-2025	12:00 p.m.		University	REEX/ULI Lunch & Learn		_	Sandwiches provide by ULI
Tue	8-Jul-2025	1:00 p.m.	4:00 p.m.	•	UrbanPlan	Session	Classroom Loc	
Tue	8-Jul-2025 8-Jul-2025	6:00 p.m.		I .	Dinner - TBD (V Street - Busboys and Poets)??		_	NEED SPONSOR
		-				Dinner	- '	
Tue	8-Jul-2025	8:00 p.m.	10:00 p.m.		Activity - TBD		Multi Campus	
Tue	8-Jul-2025	10:00 p.m.		Local	Lights Out	Dorm	Dorms	RTAs
	0.1.1.2025	7.45	0.15		2 16 1 2 1 10 202)	5 15	. 0 . 0	Dans and Dissert of their Chaff
Wed	9-Jul-2025	7:45 a.m.		University	Breakfast / Pre-order (Room xxxSOB)	Breaktas	t On-Campus	Program Director/Univ. Staff
Wed	9-Jul-2025	7:45 a.m.		University	Case Study - US Land Expansion + Bruce's Beach Settlement			
Wed	9-Jul-2025	9.00 am			HU ADMISSIONS MEET AND GREET	_	•	University Admissions Staff
Wed	9-Jul-2025	10:15 a.m.	11:15 a.m.	University	Headline Speaker #1 (Buwa Binite) Affordable Housing	Speaker	Zoom Nationa	Speaker - REEC MEMBER TBD
Wed	9-Jul-2025	11:30 a.m.	12:30 p.m.	University	Fundamental #1: Highest & Best Use	Session	Zoom Nationa	Omowale Crenshaw (Howard)
Wed	9-Jul-2025	12:30 p.m.	1:00 p.m.	University	Travel to site visit	Lunch	Lunch	Program Director/Univ. Staff
Wed	9-Jul-2025	1:00 p.m.	2:15 p.m.	University	Lunch Break - Buzutto	Session	On campus	Program Director/Univ. Staff
Wed	9-Jul-2025	2:30 p.m.	4:30 p.m.	University	Site visit - Buzutto (Stephanie Williams) Property Managemen	Session	On campus	Omowale Crenshaw (Howard)
Wed	9-Jul-2025	5:00 p.m.	5:30 p.m.	University	Capstone overview and Site visit	Session	_ Classroom/sit	Omowale Crenshaw (Howard)
Wed	9-Jul-2025	6:30 p.m.	7:30 p.m.	Local	Dinner - Order In TBD (HU Towers)	Dinner	On-Campus	
Wed	9-Jul-2025	8:00 p.m.	10:00 p.m.	University	GROUP BONDING/FREE TIME - GAME NIGHT	Activity	On-Campus	RTAs
Wed	9-Jul-2025	10:00 p.m.		Local	Lights Out	Dorm	Dorm	RTAs
Thu	10-Jul-2025	8:00 a.m.	8:45 a.m.	University	Breakfast / Pre-order (Room xxxSOB)	Breakfas	t On-Campus	Program Director/Univ. Staff
Thu	10-Jul-2025	9.00 a.m.	9.30 a.m.	University	Morning Briefing/schedule review/Team Project Time	Dialogue	e On-Campus	Program Director/Univ. Staff/RTA's
Thu	10-Jul-2025	9:30 a.m.	11:00 a.m.	University	Fundamental #2: Land Use / Zoning & Social Impact	Session	Zoom Nationa	Leila Batties
Thu	10-Jul-2025	11:15 a.m.	12:15 p.m.	University	International Real Estate	Session	Zoom Nationa	Doug Grayson
Thu	10-Jul-2025	12:15 p.m.	1:15 p.m.	University	Lunch Break - Jimmy Johns (Catering)	Lunch	On campus	Program Director/Univ. Staff/RTA's
Thu	10-Jul-2025	1:30 p.m.	3:00 p.m.	University	Fundamental #3: Capital Stack	Session	Zoom Nationa	Kofi Meroe
Thu	10-Jul-2025	3:00 p.m.	3:15 p.m.	University	Break			
Thu	10-Jul-2025	3:15 p.m.		University	Team Project Time	Session	On-Campus	Program Director/Univ. Staff/RTA's
Thu	10-Jul-2025	5:30 p.m.			Dinner - Blackburn	Dinner	On-Campus	Dinner - Blackburn
Thu	10-Jul-2025	6:30 p.m.			Free time/Project time	Activity	Multi Campus	RTAs
	10:00 p.m	-	Local	Lights Out	Dorm	Dorm	Dorm	RTAs
	- 1							
Fri	11-Jul-2025	8:30 a.m.	9:00 a m	University	Breakfast / Pre-order (Room xxxSOB)	Breakfas	t On-Campus	Program Director/Univ. Staff
Fri	11-Jul-2025	9.00 a.m.		-	Headline Speaker #2 (VStarr) - Interior Design	Session		Soyna Haffey
Fri	11-Jul-2025	10.15 a.m.	11.15 a.m.		Fundamental #4: Finance Proforma			Speaker - REEC MEMBER TBD
Fri	11-Jul-2025	11:30 a.m.	12:30 p.m.		Fundamental #5: Operations & Stabilization	Session	_	Speaker - REEC MEMBER TBD
Fri	11-Jul-2025	12:30 p.m.		University	Lunch Break - Chipotle	Lunch	Lunch	Program Director/Univ. Staff
Fri						LUIICII	Lanch	Speaker - REEC MEMBER TBD
	11-Jul-2025	1:30 p.m.		University	Fundamental #6: Evaluation & Exit Strategy	A chivity	On Comment	
-ri :	11-Jul-2025	3:15 p.m.		University		Activity	On-Campus	Octavia Gould - SOB (Keller Williams), Sta
Fri	11-Jul-2025	5:30 p.m.		University	Free Time	D:	O((::	
Fri - ·	11-Jul-2025	7:00 p.m.	8:00 p.m.		Dinner - Pizza Night	Dinner	Off-site or on (
Fri	11-Jul-2025	8:00 p.m.	10:30 p.m.		Free Time/Movie Night	Activity		
-ri	11-Jul-2025	11:00 p.m.		Local	Lights Out	Dorm	Dorm	RTAs

					TO ANCOOPTATION METOED (MOTO M			
_					TRANSPORTATION NEEDED/UBER XL	_		
Sat	12-Jul-2025	8:00 a.m.	8:30 a.m.	I	Wholefoods/McD's Breakfast (Howard Towers)		•	Program Director/Univ. Staff
Sat	12-Jul-2025	9:30 a.m.	10:30 a.m.		Annapolis, Maryland	Activity	Multi Campus	REEC (Transportation) Program Director
Sat	12-Jul-2025	10:30 a.m.	1:00 p.m.	Off-Site	Colonial Walking tour/Naval Academy Tour?	Activity	Multi Campus	
Sat	12-Jul-2025	1:15 p.m.	2:30 p.m.	Off-Site	Lunch Break - Sea Food/Other Annapolis	Activity	Multi Campus	
Sat	12-Jul-2025	3:00 p.m.	4:00 p.m.	Off-Site	Habour Tour Boat Ride	Activity	Multi Campus	
Sat	12-Jul-2025	4:00 p.m.	5:30 p.m.	Local	Return to DC	Activity	Multi Campus	
Sat	12-Jul-2025	5:30 p.m.	7:00 p.m.	Local	Free Time/Team Project Time	Activity	Multi Campus	
Sat	12-Jul-2025	7:00 p.m.	8:00 p.m.	Local	Dinner - Order In TBD (HU Towers)	Activity	Multi Campus	
Sat	12-Jul-2025	8:00 p.m.	10:00 p.m.		Free Time/Team Project Time	ĺ		RTAs
Sat	12-Jul-2025	11:00 p.m.		Local	Lights Out	Dorm	Multi Campus	
		j zaros pinni		, 2000		2 3 7 7 7 7		
					TRANSPORTATION NEEDED/UBER XL			
Cup	13-Jul-2025	9:00 a.m.	10:00 a.m.	Local		Proakfac	t Breakfast	REEC (Transportation) Program Director
Sun	1				Wholefoods/McD's Breakfast (Howard Towers)		-	
Sun	13-Jul-2025	10:15 a.m.	11:00 p.m.		Depart and travel to NMAAHC	Activity	Multi Campus	MUSEUM
Sun	13-Jul-2025	11:00 a.m.	1:00 p.m.		MUSEUM OF AFRICAN AMERICAN HISTORY & CULTURAL		_	
Sun	13-Jul-2025	1:15 p.m.	2:15 p.m.		Lunch at MUSEUM OF AFRICAN AMERICAN HISTORY & CULTU	JRAL	_	
Sun	13-Jul-2025	2:15 p.m.	4:00 p.m.		King Memorial/Washington Monuments Walking Tour			
Sun	13-Jul-2025	4:00 p.m.	4:30 p.m.	Off-Site	Return to Campus		_	
Sun	13-Jul-2025	4:30 p.m.	5:30 p.m.	University	Free Time/Team Project Time			
Sun	13-Jul-2025	5:30 p.m.	6:30 p.m.	University	Dinner - Order In TBD (HU Towers)			Program Director / RTAs
Sun	13-Jul-2025	6:30 p.m.	8:00 p.m.	University	Read Hershey Company Case Study/Overview			Program Director / RTAs
Sun	13-Jul-2025	8:00 p.m.	10:00 p.m.	Local	Free Time/Team Project Time		_	RTAs
Sun	13-Jul-2025	10:00 p.m.		Local	Lights Out	Dorm	Dorm	RTAs
		·						
WFFK 2	!: July 13 - July 18, 2	025			(All times listed are EST)			
Day	<u>Date</u>		End	Cohort	Activity Exercise		Type	Leader/Speakers
	14-Jul-2025	8:30 a.m.		University	Breakfast / Pre-order (Room xxxSOB)	Proakfac	t Breakfast	Program Director/Univ. Staff
Mon				-	Hershey Case Study Discussion		_	
Mon	14-Jul-2025	9.15 a.m.		University			On-Campus	Program Director / RTAs
Mon	14-Jul-2025	10:30 a.m.		University	Project Financial Model Review and Refine		On-Campus	REEC/REEX Leadership
Mon	14-Jul-2025	12:30 p.m.		University	Lunch Break (Chipotle/Jimmy Johns)		Lunch	Program Director/Univ. Staff
Mon	14-Jul-2025	1:00 p.m.		University	Teams Project Time/Mock Presentations		On-Campus	Program Director / RTAs
Mon	14-Jul-2025	2:30 p.m.	5:00 p.m.	University	Teams Practice Presentation - With Guest Judges	Presenta	al On-Campus	Program Director / RTAs
Mon	14-Jul-2025	5:30 p.m.	6:30 p.m.	University	Dinner - School of B (Pizza) ??	Dinner	TBD	Program Director / RTAs
Mon	14-Jul-2025	6:30 p.m.	8:00 p.m.	University	Practice Final Version of Presentation	Practice	Break	Program Director / RTAs
Mon	14-Jul-2025	8:00 p.m.	10:00 p.m.	University	Return to Dorms and Pack for Hershey	Activity	On-Campus	Program Director / RTAs
Mon	14-Jul-2025	10:00 p.m.		University	Lights Out			
					-			
Tue	15-Jul-2025	7.00:00 a.m.	7.30 a.m.	University	Wholefoods/McD's Breakfast (Howard Towers)	Breakfas	t On-Campus	Program Director/Univ. Staff
	15-Jul-2025 15-Jul-2025	7.00:00 a.m. 7.30:00 a.m.	7.30 a.m. 10.00 a.m.		Wholefoods/McD's Breakfast (Howard Towers) TRAVEL to HERSHEY PA (hours 7.30 am - 10 am)		t On-Campus • Off-Site	Program Director/Univ. Staff Program Director/Univ. Staff
Tue				Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am)	Site visit	·	
Tue Tue	15-Jul-2025 15-Jul-2025	7.30:00 a.m. 10.30 a.m.	10.00 a.m. 12.30 p.m.	Off-Site Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation	Site visit Site visit	Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff
Tue Tue Tue	15-Jul-2025 15-Jul-2025 15-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m.	Off-Site Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break	Site visit Site visit Site visit	Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff Hershey Staff
Tue Tue Tue Tue	15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m. 2:00 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m.	Off-Site Off-Site Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break HERSHEY PA - Site tour/ Hospitality Business	Site visit Site visit Site visit Site visit	Off-Site Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff Hershey Staff Hershey Staff
Tue Tue Tue Tue Tue	15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m.	Off-Site Off-Site Off-Site Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break HERSHEY PA - Site tour/ Hospitality Business Hotel Check-In	Site visit Site visit Site visit Site visit Off-site	Off-Site Off-Site Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff
Tue Tue Tue Tue Tue	15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m.	Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break HERSHEY PA - Site tour/ Hospitality Business Hotel Check-In Free time	Site visit Site visit Site visit Site visit Off-site Off-site	Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff
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Tue Tue Tue Tue Tue Tue Tue Tue Tue	15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m. 9:30 p.m.	Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break HERSHEY PA - Site tour/ Hospitality Business Hotel Check-In Free time Dinner Teams Project Time/Mock Presentations	Site visit Site visit Site visit Site visit Off-site Off-site Dinner Off-site	Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Program Director / RTAs
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Tue	15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m. 9:30 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m. 9:30 p.m.	Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break HERSHEY PA - Site tour/ Hospitality Business Hotel Check-In Free time Dinner Teams Project Time/Mock Presentations Free time Lights Out	Site visit Site visit Site visit Off-site Off-site Dinner Off-site Off-site Hotel	Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Hotel	Program Director/Univ. Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Program Director / RTAs Program Director / RTAs RTAs
Tue	15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m. 9:30 p.m.	Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break HERSHEY PA - Site tour/ Hospitality Business Hotel Check-In Free time Dinner Teams Project Time/Mock Presentations Free time	Site visit Site visit Site visit Off-site Off-site Dinner Off-site Off-site Hotel	Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Program Director / RTAs Program Director / RTAs
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Tue Tue Tue Tue Tue Tue Tue Tue Tue Wed Wed Wed Wed Wed Wed Wed Wed	15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 16-Jul-2025 16-Jul-2025 16-Jul-2025 16-Jul-2025 16-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m. 10:30 p.m. 10:30 p.m. 11:30 a.m. 12:15 p.m. 12:45 p.m. 1:30 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m. 10:30 p.m. 10:30 p.m. 11:30 a.m. 12:15 p.m. 12:45 p.m. 1:30 p.m.	Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break HERSHEY PA - Site tour/ Hospitality Business Hotel Check-In Free time Dinner Teams Project Time/Mock Presentations Free time Lights Out Breakfast at Hotel HERSHEY PA - Site tour/ Chocolate Factory Return to Hotel/Change and Check out HERSHEY PARK Lunch Break at HERSHEY PARK HERSHEY PARK	Site visit Site visit Site visit Site visit Off-site Off-site Dinner Off-site Hotel Breakfas Site visit Session Off-site Lunch TBD	Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Hotel t Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Program Director / RTAs Program Director / RTAs RTAs Program Director/RTA's Hershey Staff
Tue Tue Tue Tue Tue Tue Tue Tue Wed Wed Wed Wed Wed Wed Wed Wed Wed	15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 15-Jul-2025 16-Jul-2025 16-Jul-2025 16-Jul-2025 16-Jul-2025 16-Jul-2025 16-Jul-2025 16-Jul-2025	7.30:00 a.m. 10.30 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 9:30 p.m. 10:30 p.m. 10:30 p.m. 11:30 a.m. 12:45 p.m. 1:30 p.m.	10.00 a.m. 12.30 p.m. 2:00 p.m. 4:00 p.m. 5:00 p.m. 6:00 p.m. 8:00 p.m. 10:30 p.m. 10:30 p.m. 11:30 a.m. 12:15 p.m. 12:45 p.m. 1:30 p.m. 7:00 p.m.	Off-Site	TRAVEL to HERSHEY PA (hours 7.30 am - 10 am) HERSHEY PA - Corporate Presentation Lunch Break HERSHEY PA - Site tour/ Hospitality Business Hotel Check-In Free time Dinner Teams Project Time/Mock Presentations Free time Lights Out Breakfast at Hotel HERSHEY PA - Site tour/ Chocolate Factory Return to Hotel/Change and Check out HERSHEY PARK Lunch Break at HERSHEY PARK HERSHEY PARK Return to DC (DINNER Stop at Chick-fil-a for take out order)	Site visit Site visit Site visit Site visit Off-site Off-site Dinner Off-site Off-site Hotel Breakfas Site visit Session Off-site Lunch TBD Off-site	Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Hotel Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site Off-Site	Program Director/Univ. Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Hershey Staff Program Director / RTAs Program Director / RTAs RTAs Program Director/RTA's Hershey Staff
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Lights Out

Local









































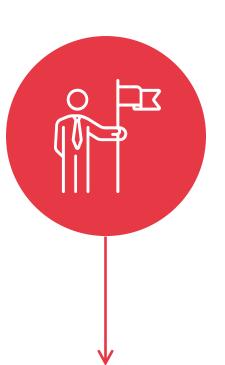








Summary



Industry Knowledge

• Exposure to the Commercial real Estate Industry



On-Campus Experiences

Campus life and experiences



Relationships and Network Growth

 Life-long Friends and opportunities to expand profesional and personal relationships

HU....YOU KNOW !!!!!!







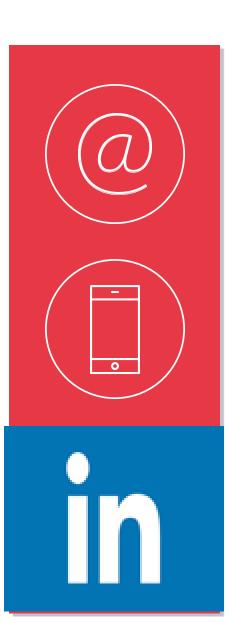
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